

MARJAN SHEKARABI

PhD Student of Pharmaceutical Biotechnology

Last Edition: June, 2023



CONTACT:

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DETAIL:

- **Date and Place of Birth:**
1989-26-05, Tehran, Iran.
- **Nationality:** Iranian
- **Marital status:** Married

I'm Marjan Shekarabi, a Ph.D. student in Pharmaceutical Biotechnology from Tehran, Iran. I have experience in Dental Assistance, English Teaching, Medical Representation, Medical Science Liaison, and Human Capital Development Management. I hold a Bachelor's and Master's degree in Microbiology and possess skills in Sales & Marketing, Communication, Presentation, Leadership, Teamwork, and Problem-Solving. I'm proficient in English and other languages. I've completed internships in Quality Control and published research papers on pharmaceuticals. I'm interested in teaching and giving speeches and also organized many conferences and symposiums and received awards for my work in the company.

EDUCATION:

- **Bachelor (BSc/BA),** Islamic Azad University, Alborz, Iran.
SEPTEMBER 2008 - DECEMBER 2012
Microbiology
- **Master (MSc/MA),** Shaheed Beheshti University, Tehran, Iran.
SEPTEMBER 2014 - DECEMBER 2017
Microbiology
- **Doctor of Philosophy (Ph.D.),** Tabriz University of Medical Sciences, Tabriz, Iran.
NOVEMBER 2020 - PRESENT
Pharmaceutical Biotechnology

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EMPLOYMENT HISTORY:

- **Dental Assistant**, Dental Clinic, Tehran
JANUARY 2008 - DECEMBER 2012
- **English Teacher**, Taban Kindergarten, Tehran
JANUARY 2013 - DECEMBER 2015
- **Medical Representative**, Orchid Pharmed, Tehran
APRIL 2016 - DECEMBER 2019
- **Medical Science Liaison**, Orchid Pharmed, Tehran
JANUARY 2019 - JUNE 2022
- **Human Capital Development Manager**, Orchid Pharmed, Tehran
JUNE 2022 - PRESENT

SOFTWARE AND SOFT SKILLS:

- Word
- Excel
- PowerPoint
- Customer Service
- Adaptability
- Communication Skills
- Problem Solving
- Marketing
- Good organizational skills
- Leadership Skills
- Ability to Work Under Pressure
- Fast Learner
- Teamwork
- Active Listening
- Presentation Skills
- Team Building

LANGUAGES:

- **Persian**
Mother tongue
- **English**
Upper intermediate
- **Turkish**
Advanced
- **Spanish**
Elementary

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INTERNSHIPS:

Quality Control, Jaber Ebne Hayyan Pharmaceutical Company, Karaj

AUGUST 2012 - DECEMBER 2012

PUBLICATIONS:

- Shekarabi M, Hajikhani B, Salimi Chirani A, Fazeli M, Goudarzi M. Molecular characterization of vancomycin-resistant *Staphylococcus aureus* strains isolated from clinical samples: A three-year study in Tehran, Iran. *PloS one*. 2017 Aug 30;12(8):e0183607.
- Dadkhahfar S, Ohadi L, Rahimi Y, Robati RM, Shekarabi M, Zargari O, Shahidi-Dadras M. Patients' perception, and adherence to treatment with biosimilar adalimumab in psoriasis. *Dermatologic Therapy*. 2022 Feb;35(2):e15227.

PROJECTS:

- How allosteric control of *Staphylococcus aureus* penicillin binding protein 2a (PBP2a) enables methicillin resistance and physiological function
SEPTEMBER 2015
Shaheed Beheshti University
- Agr mediated quorum sensing in *Staphylococcus aureus*
OCTOBER 2016
Shaheed Beheshti University
- Study of the correlation between antibiotic resistance and class 1 integron carriage in methicillin resistant *Staphylococcus aureus* (MRSA) clinical isolates
SEPTEMBER 2015 - DECEMBER 2017
Shaheed Beheshti University
- Post-marketing survey of CinnoRA® (adalimumab) in gastroenterology (across the country)
JANUARY 2018
Orchid Pharmed
- Post-marketing survey of CinnoRA® (adalimumab) in psoriasis and psoriatic arthritis (across the country)
JANUARY 2018
Orchid Pharmed

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- Post-marketing survey of CinnoRA® (adalimumab) in jia (across the country)
JANUARY 2019
Orchid Pharmed
- Post-marketing survey of Rhofanib® (tofacitinib) in alopecia (across the country)
JANUARY 2020
Orchid Pharmed
- Compression of the Efficacy and safety of Rhofanib® (Tofacitinib) with placebo in the symptom control and improvement of hair loss in patients with lichen planopilaris
JANUARY 2020
Orchid Pharmed
- Clinical trial of Rhofanib® (Tofacitinib) in vitiligo
JANUARY 2021
Orchid Pharmed
- Phase II Clinical Trial of CinnaGen COVID-19 Vaccine (SpikoGen®)
MAY 2021
Orchid Pharmed
- Phase III Clinical Trial of CinnaGen COVID-19 Vaccine (SpikoGen®)
AUGUST 2021
Orchid Pharmed
- Immunogenicity and Safety of the SpikoGen® COVID-19 Vaccine in Children Aged 5 to <12 Years and 12 to <18 Years Compared with Adults Aged 18 to 40 Years
FEBRUARY 2022
Orchid Pharmed
- Implementing the Selection Process in Orchid Pharmed company
JANUARY 2023 - PRESENT
Orchid Pharmed

ADDITIONAL ACTIVITIES:

- Lecturer in more than 100 symposiums and medical events across the country
- Traveling to most of the cities in Iran and familiar with most hospitals, clinics, and pharmacies
- Arranging appointments with medical professionals like physicians and pharmacists to spread awareness about the drugs and medicines of the company

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- Educates the advantages of drugs of the company to physicians and other medical professionals
- Organized conferences to describe new products and develop sales approach
- Organizing annual symposiums
- Guide and coach the company's Sales department in sales and medical-related issues

HONORS & AWARDS:

- Best Patient Tracker
JANUARY 2018
Awarded for Best Patient Tracking, Orchid Pharmed
- Best Medical Science Liaison
MARCH 2021
Awarded for Best MSL of All MSLs, Orchid Pharmed